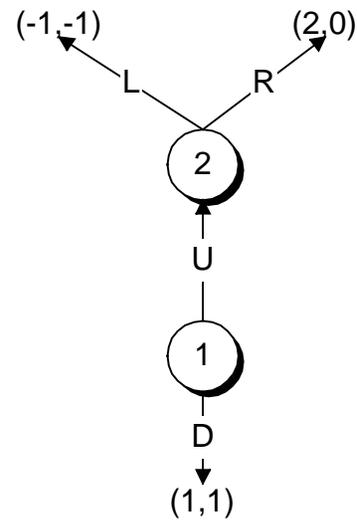


# Extensive Form Games II

## Trembling Hand Perfection

Selten Game



	L	R
U	-1,-1	2,0
D	1,1	1,1

subgame perfect

equilibria:

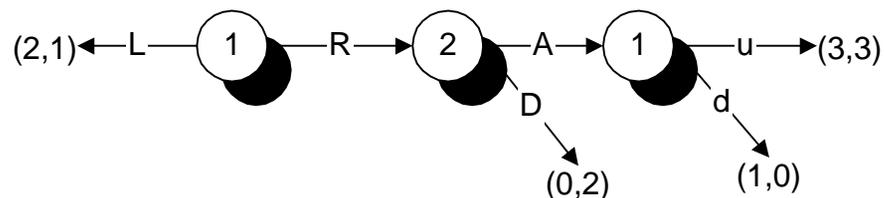
UR is subgame perfect

D and .5 or more L is Nash but not subgame perfect

can also solve by weak dominance

or by trembling hand perfection

## Example of Trembling Hand not Subgame Perfect



	A	D	
Lu=Ld	2,1	2,1	$(n-2)/n$
Ru	3,3	0,2	$1/n$
Fd	1,0	0,2	$1/n$
	$1/n$	$(n-1)/2$	

Here  $Ld, D$  is trembling hand perfect but not subgame perfect

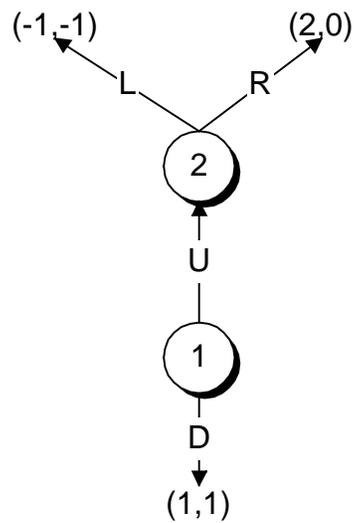
*definition of the agent normal form*

each information set is treated as a different player, e.g. 1a, 1b if player 1 has two information sets; players 1a and 1b have the same payoffs as player 1

extensive form trembling hand perfection is trembling hand perfection in the agent normal form

what is sequentiality??

# Robustness – The Selten Game



genericity in normal form

	L	R
U	-1,-1	2**,0**
D	1**,1*( $\pm\epsilon$ )	1,1

# Self Confirming Equilibrium

$s_i \in S_i$  pure strategies for  $i$ ;  $\sigma_i \in \Sigma_i$  mixed

$H_i$  information sets for  $i$

$\bar{H}(\sigma)$  reached with positive probability under  $\sigma$

$\pi_i \in \Pi_i$  behavior strategies

$\hat{\pi}(h_i | \sigma_i)$  map from mixed to behavior strategies

$\hat{\rho}(\pi), \hat{\rho}(\sigma) \equiv \hat{\rho}(\hat{\pi}(\sigma))$  distribution over terminal nodes

$\mu_i$  a probability measure on  $\Pi_{-i}$

$u_i(s_i|\mu_i)$  preferences

$$\Pi_{-i}(\sigma_{-i} | J) \equiv \{\pi_{-i} | \pi_i(h_i) = \hat{\pi}(h_i | \sigma_i), \forall h_i \in H_{-i} \cap J\}$$

## *Notions of Equilibrium*

### *Nash equilibrium*

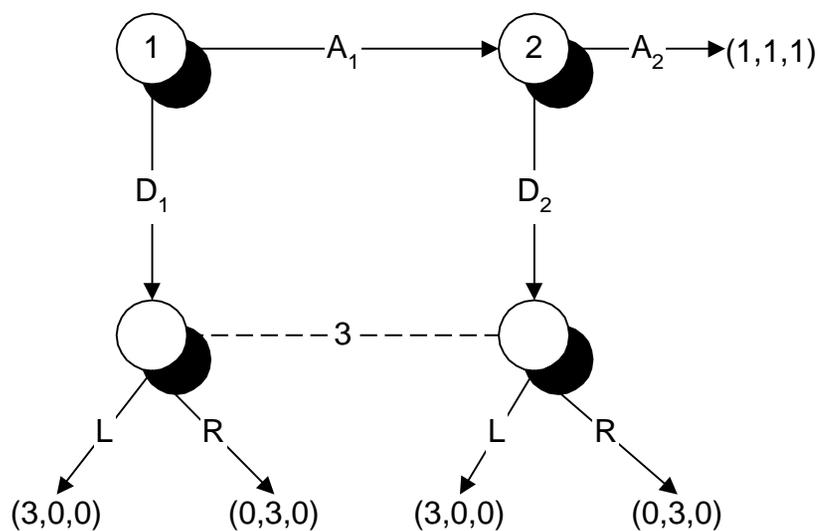
a mixed profile  $\sigma$  such that for each  $s_i \in \text{supp}(\sigma_i)$  there exist beliefs  $\mu_i$  such that

- $s_i$  maximizes  $u_i(\cdot | \mu_i)$
- $\mu_i(\Pi_{-i}(\sigma_{-i} | H)) = 1$

### *Unitary Self-Confirming Equilibrium*

- $\mu_i(\Pi_{-i}(\sigma_{-i} | \bar{H}(\sigma))) = 1$   
(=Nash with two players)

## Fudenberg-Kreps Example



$A_1, A_2$  is self-confirming, but not Nash

any strategy for 3 makes it optimal for either 1 or 2 to play down  
but in self-confirming, 1 can believe 3 plays R; 2 that he plays L

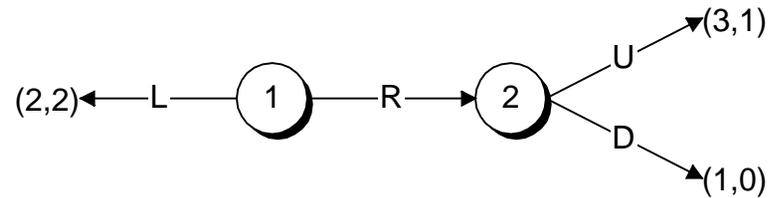
## Heterogeneous Self-Confirming equilibrium

- $\mu_i(\Pi_{-i}(\sigma_{-i}|\bar{H}(s_i, \sigma))) = 1$

Can summarize by means of “observation function”

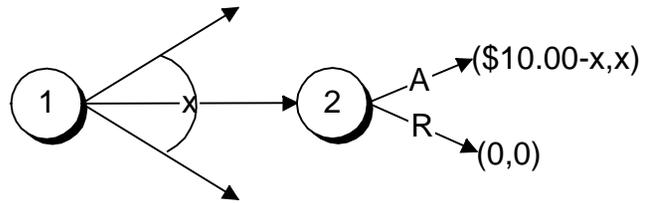
$$J(s_i, \sigma) = H, \bar{H}(\sigma), \bar{H}(s_i, \sigma)$$

## *Public Randomization*



Remark: In games with perfect information, the set of heterogeneous self-confirming equilibrium payoffs (and the probability distributions over outcomes) are convex

## *Ultimatum Bargaining Results*



### *Raw US Data for Ultimatum*

x	Offers	Rejection Probability
\$2.00	1	100%
\$3.25	2	50%
\$4.00	7	14%
\$4.25	1	0%
\$4.50	2	100%
\$4.75	1	0%
\$5.00	13	0%
	27	

US \$10.00 stake games, round 10

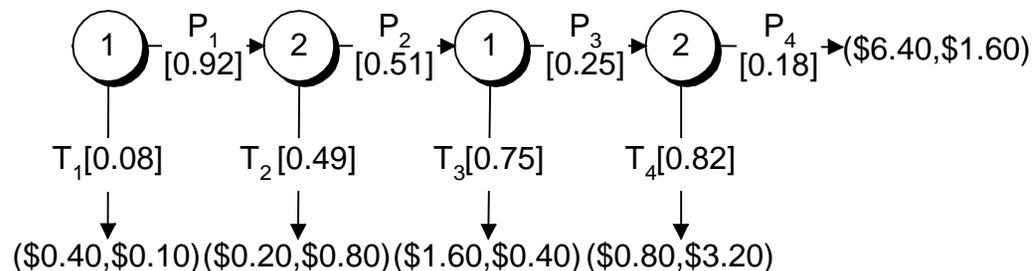
Trials	Rnd	Cntry	Case	Expected Loss			Max Gain	Ratio
				PI 1	PI 2	Both		
27	10	US	H	\$0.00	\$0.67	\$0.34	\$10.00	3.4%
27	10	US	U	\$1.30	\$0.67	\$0.99	\$10.00	9.9%
10	10	USx3	H	\$0.00	\$1.28	\$0.64	\$30.00	2.1%
10	10	USx3	U	\$6.45	\$1.28	\$3.86	\$30.00	12.9%
30	10	Yugo	H	\$0.00	\$0.99	\$0.50	\$10?	5.0%
30	10	Yugo	U	\$1.57	\$0.99	\$1.28	\$10?	12.8%
29	10	Jpn	H	\$0.00	\$0.53	\$0.27	\$10?	2.7%
29	10	Jpn	U	\$1.85	\$0.53	\$1.19	\$10?	11.9%
30	10	Isrl	H	\$0.00	\$0.38	\$0.19	\$10?	1.9%
30	10	Isrl	U	\$3.16	\$0.38	\$1.77	\$10?	17.7%
	WC		H			\$5.00	\$10.00	50.0%

Rnds=Rounds, WC=Worst Case, H=Heterogeneous, U=Unitary

## *Comments on Ultimatum*

- every offer by player 1 is a best response to beliefs that all other offers will be rejected so player 1's heterogeneous losses are always zero.
- big player 1 losses in the unitary case
- player 2 losses all knowing losses from rejected offers; magnitudes indicate that subgame perfection does quite badly
- as in centipede, tripling the stakes increases the size of losses a bit less than proportionally (losses roughly double).

## Centipede Game: Palfrey and McKelvey



Numbers in square brackets correspond to the observed conditional probabilities of play corresponding to rounds 6-10, stakes 1x below.

This game has a unique self-confirming equilibrium; in it player 1 with probability 1 plays  $T_1$

## Summary of Experimental Results

Trials / Rnd	Rnds	Stake	Case	Expected Loss			Max Gain	Ratio
				PI 1	PI 2	Both		
29*	6-10	1x	H	\$0.00	\$0.03	\$0.02	\$4.00	0.4%
29*	6-10	1x	U	\$0.26	\$0.17	\$0.22	\$4.00	5.4%
	WC	1x	H			\$0.80	\$4.00	20.0%
29	1-10	1x	H	\$0.00	\$0.08	\$0.04	\$4.00	1.0%
10	1-10	4x	H	\$0.00	\$0.28	\$0.14	\$16.00	0.9%

Rnds=Rounds, WC=Worst Case, H=Heterogeneous, U=Unitary

\*The data on which from which this case is computed is reported above.

## *Comments on Experimental Results*

- heterogeneous loss per player is small; because payoffs are doubling in each stage, equilibrium is very sensitive to a small number of player 2's giving money away at the end of the game.
- unknowing losses far greater than knowing losses
- quadrupling the stakes very nearly causes  $\bar{\epsilon}$  to quadruple
- theory has substantial predictive power: see WC
- losses conditional on reaching the final stage are quite large--inconsistent with subgame perfection. McKelvey and Palfrey estimated an incomplete information model where some "types" of player 2 liked to pass in the final stage. This cannot explain many players dropping out early so their estimated model fits poorly.